

ANNUAL REPORT 2023

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A Message from the Anna CDC/EDC



BOARD PRESIDENT Bruce Norwood Dear Neighbors:

Once again, on behalf of the Anna Community and Economic Development Corporations, I am pleased to present the Anna CDC and EDC Fiscal Year 2023 Annual Report - it was yet another highly successful year! Some of the many notable highlights and achievements this past year include the continued implementation of the Downtown Master Plan, a lease with 3 Nations Brewing Company and a continued aggressive marketing campaign that includes sponsorships, digital and print media, and exit signs on US Highway 75. Further accomplishments include the Anna EDC hiring Bernie Parker as Assistant Director of Economic Development, creating the Meadow Vista and The Woods at Lindsey Place Public Improvement Districts; applying for and receiving a \$5,000 grant from the Texas Downtown Association for a mural project; funding a Wayfinding and Signage Analysis and Downtown Drainage Study; hosting a job fair in partnership with Anna ISD and Grayson College; and executing incentive agreements with Home Depot, 3 Nations Brewing Company, Megatel AnaCapri and Wyndham Garden Hotel. FY 2023 proved to be another year of tremendous growth that will leave a lasting impact on Anna.

As we approach the 25th anniversary of the Anna Community Development Corporation, I'd be remiss if I didn't recognize our history of achievements and success and the efforts of past and current staff, City Council, and Board members. Some of these accomplishments include the Chief Partners/ Walmart Development, the purchase and sale of the Anna Business Park, improvements to Slayter Creek Park and many more. With a first-year revenue of \$27,494 in 1999 to over \$2.5 million in 2023, the City of Anna and its CDC have come a long way in a short period of time.

Thanks again to everyone for their hard work - I expect 2024 will continue this momentum!

Advancing Anna,

Bruce Norwood

City Of Anna CDC/EDC Board & Staff

BOARD MEMBERS

Bruce Norwood *President*

Jody Bills Vice President

Rocio Gonzalez Secretary

Michelle Hawkins

Kylee Kelley

Ronald "Ronnie" Kerr

Allison Inesta

STAFF

Joey Grisham Director of Economic Development

Bernie Parker Assistant Director of Economic Development

Vision

Anna has created wide range of housing and public facilities that build community identity and pride to engage neighbors in meaningful ways.

Mission

CDC

To identify and fund projects that enhance the quality of life in Anna and support the work of the EDC in the community.

EDC

To identify and support opportunities that expand the city's business tax base and promote job growth in Anna.





Strategic Plan Goals

- Build first-rate organizational infrastructure to support a successful economic development program that achieves local, state and national recognition
- Strengthen the city's commercial and employment base by focusing on catalyst areas and other opportunity areas
- Continue to foster relationships with businesses, partners and allies
- Create and promote a positive identity that differentiates Anna from surrounding communities using an integrated marketing and communications strategy

- Transform Downtown Anna into a vibrant district
- Improve the quality of life in Anna
- Increase the variety of housing in Anna
- Improve the aesthetics and appearance of the overall community through public and private investment
- Develop first-class infrastructure in Anna
- Increase retail, restaurant and entertainment options in Anna

Core Values



Measurables



For every 5 meetings the EDC held, a new certificate of occupancy was issued

33 events attended/ hosted by the EDC,

a **50%** increase since FY22



191 broker/developer meetings



\$2,607,332 CDC sales tax revenue,

an 13% increase since FY22



38 new Commercial Certificates of Occupancy permits,

a 90% increase since FY22 (20)



101 business retention and expansion visits/contacts



25% net annual increase in commercial property value



24,121 website users,

a **16%** increase since FY22 (20,769)



35,907 website views/sessions,

a **9%** increase since FY22 (32,792)



1,915 newsletter subscribers (952 FY22),

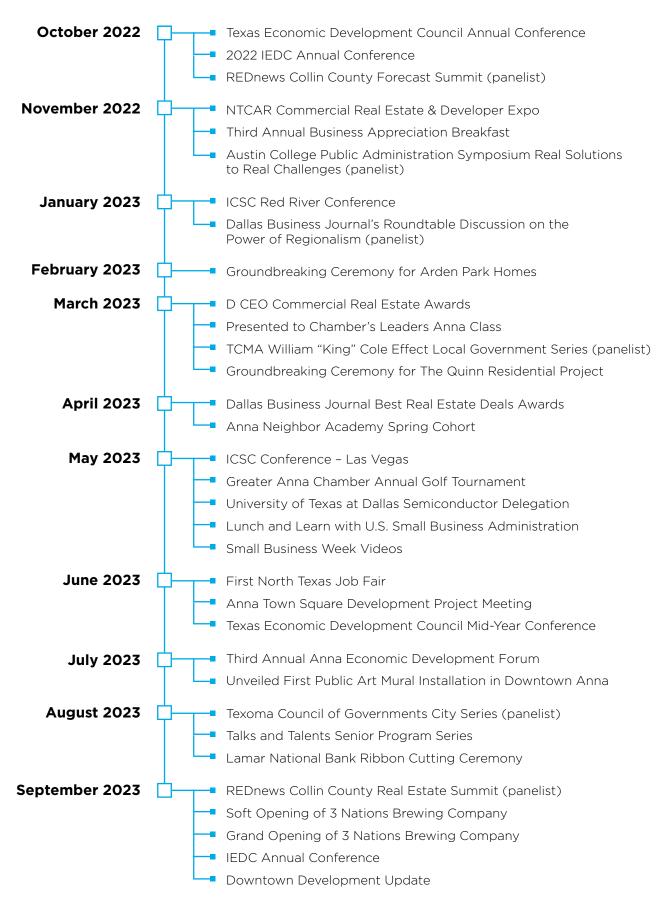
a **99%** increase since FY22



1,328 LinkedIn followers,

a **41%** increase since FY22 (940)

Events Attended & Hosted



October 2022

REDnews Collin County Forecast Summit (panelist)



January 2023

ICSC Red River Conference



November 2022

NTCAR Commercial Real Estate & Developer Expo



Third Annual Business Appreciation Breakfast



February 2023 Groundbreaking Ceremony for Arden Park Homes



March 2023 D CEO Commercial Real Estate Awards



March 2023

Groundbreaking Ceremony for The Quinn Residential Project





April 2023

Dallas Business Journal Best Real Estate Deals Awards



Anna Neighbor Academy Spring Cohort



May 2023 ICSC Conference - Las Vegas



Greater Anna Chamber Annual Golf Tournament









May 2023

Lunch and Learn with U.S. Small Business Administration



Small Business Week Videos



June 2023 First North Texas Job Fair



July 2023

Third Annual Anna Economic Development Forum





August 2023

Texoma Council of Governments City Series



Unveiled First Public Art Mural Installation in Downtown

August 2023

Lamar National Bank Ribbon Cutting Ceremony



September 2023

REDnews Collin County Real Estate Summit (panelist)



September 2023

Grand Opening of 3 Nations Brewing Company



Downtown Development Update

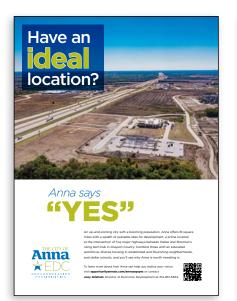


Advertisements

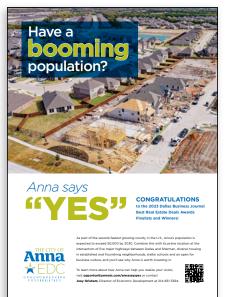
"Anna Says Yes" Campaign

PRINT ADS

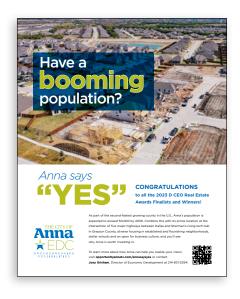
Dallas Business Journal - Book of Lists



Dallas Business Journal Best Real Estate Deals



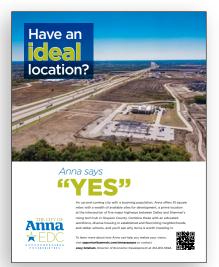
DCEO Commercial Real Estate Awards



Greater Anna Chamber of Commerce Banquet



Dallas Regional Chamber Economic Development Guide



DCEO State of DFW

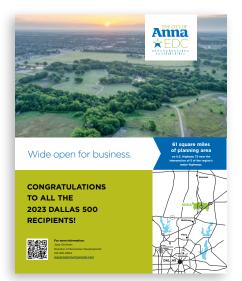


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D CEO Dallas 500



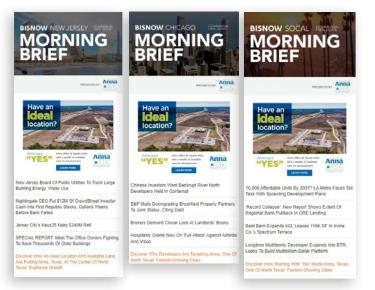
Dallas Business Journal - Book of Lists



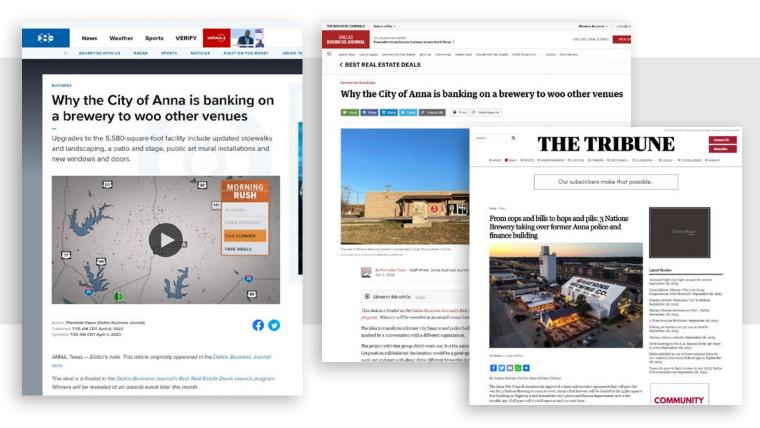


Bisnow Newsletter Takeovers

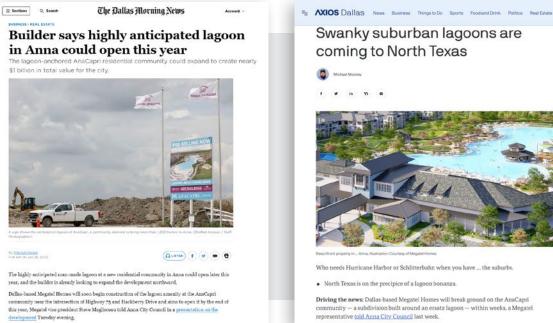
(Bay Area, Chicago, DFW, New Jersey, Southern California)

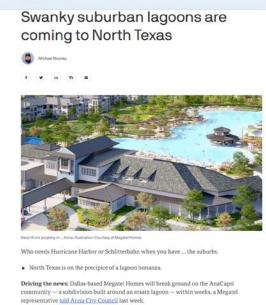


3 Nations Brewing Grand Opening



AnaCapri Residential Community





13

D CEO Blog Post



Real estate professionals know firsthand that North Texas is attractive to prospective residents and companies because of the wealth of opportunities and economic stability our region offers; however, to maintain our momentum and make sure that we remain an attraction market, we have to create communities where companies want to do business and where workers can easily live and enjoy life.

D CEO Commercial Real Estate Awards



23Springs 2727 Turtle Creek Land Sale

3 Nations Brewing Co.

Dallas Business Journal Feature



Sponsored Content by Anna Economic Development Corporation
Commercial Real Estate

How leaders in Anna, Texas, are leveraging its location for growth while preserving the city's "hometown feel"



In the past three years, Anna, Texas, has added more than 80 new busine es and finalized agr ements for commercial and residential projects representing investments of over \$3 billion. By Anna Economic Development Corporation Sep 15, 2023

City of Anna 2022 from Anna, Texas EDC on Vimeo.

Today, Collin County is the third-fastest growing county in the nation and the City of Anna, located in the county's northern corridor along U.S. 75 between Dallas and Grayson County's rising tech hub, is now one of the most vibrant and rapidly evolving cities in North Texas.

Several factors are fueling growth in Anna. With its prime location and more than 61 square miles of planning area, Anna offers ample, available land for development, a diverse range of housing and a community committed to creating a thriving quality of life.

Dallas Innovates



The Last Word: Anna Mayor Nate Pike on the Region's Northward Growth



na Mayor Nata Pike Mideo still: City of An BY DAVID SEELEY . AUG 18, 2023

"I think everything will grow all the way to the Red River." Nate Pike

Mayor Annaon the region's relentless northern growth, via Dallas Business Journal.

Dallas-Fort Worth has been growing northward for generations. But momentum kicked up a notch when two big semiconductor wafer fabrication plant projects were slated for Sherman: a \$30 billion plan by Texas Instruments to build four "fab" plants, and GlobiTech's planned \$5 billion silicon wafer facility. Together, the projects are expected to bring 4,500 jobs to the area.

Anna, which strides Highway 75 just south of Sherman, stands to gain a big boost of its own-and Mayor Pike sees what's happening as part of a larger North Texas story. Much larger.

"Growing up there, we were always considered 'just north of the Metroplex," Pike told the Dallas Business Journa's Bill Hethcock, who takes a deep dive into Sherman's rapid evolution. "Now, that whole Texoma region is very quickly becoming a part of DFW."

Dallas Morning News

The Hallas Morning News

'We always start with a yes,' Anna mayor says of proposed economic development projects

Some residents say not so fast, have mixed feelings about the explosive growth in this Collin County town.

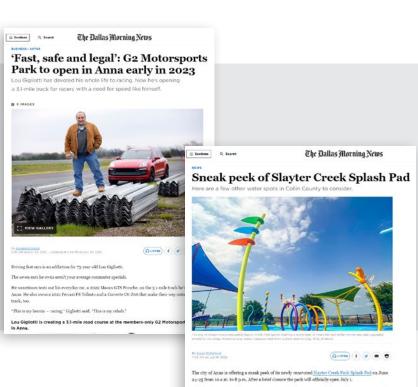


Traffic runs along U.S. Highway 75 in Anna on Tuesday, Aug. 30, 2022 in Anna (Shafkat Anowar / Staff Photographer)

By Susan McFarland

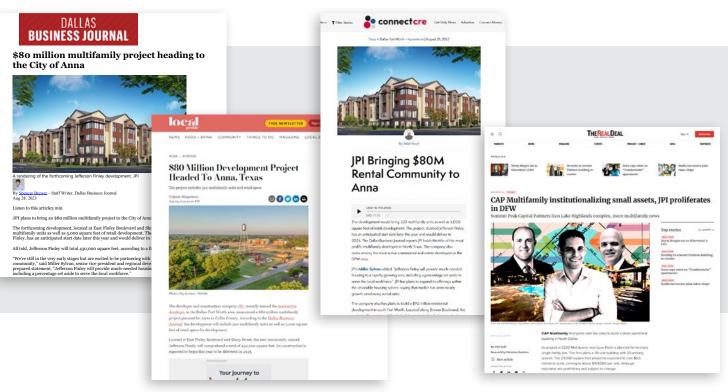
545 Mion Aug 21, 2023 With about 25,000 residents, Anna has seen its population triple since 2010, and with the town expected to reach have 45,000 residents by 2030, planners are thrilled about the future and newcomers are basking in the present price point, while some longtime residents long for the good old days.

Sandwiched between McKinney and Sherman, Anna showcases its affordability and location as major <u>reasons for explosive growth</u>. Compared to <u>Melissa</u> and <u>Sherman</u>, two of its neighbors on U.S. Highway 75 north of U.S. Highway 380, Anna still has plenty of room to grow. It's a blank carvas, according to Anna Mayor Nate Pike, and planners want the city to be known for having an easy path to development.

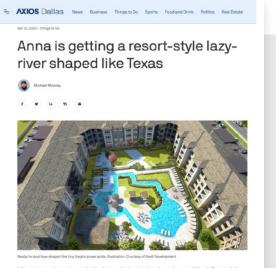


Frances La Ros, communications manager, said the park, located at 425 W. Rosamond Parkway, was demolished and rebuilt from the ground up, resulting in a state-of-the-art recreational area.

JPI Jefferson Finley Rental Community



The Quinn Luxury Apartment Community Groundbreaking



Like most people, you've probably dreamed of swimming from the top of North Texas all the way down to the Rio Grande Valley.

Yes, but: There's just so much darn land in the way.

 Well, bust out the flippers and water wings because a local real estate developer has a solution.

The Hallas Morning News

Construction kicks off on Anna apartment community New rental project is first phase of larger development.



 Optimin apartment community is under construction in Anna (Contributed / UD Architects)
 The Optimized State (Contributed / UD Architects)
 The Optimized

Highway 75. Colleyville-based Beall Development is building the Anna Village project, which will

"Our project is really going to be the trailblazer in that market for a Class A apartments.

Our project is reall Development president Logan Beall said in an email. "The project is named The Quinn.



Upscale apartment community with Texas-shaped pool headed to Anna as part of bigger project

In addition to the apartment complex, the five-acre site will be developed for restau and other retail and office uses.



Author: Bill Helicock (Dailas Dusiness Joan Published: 8:01 PM CDT March 30, 2023 Updated: 8:01 PM CDT March 30, 2023

ANNA, Texas — This story originally appeared in the Dallas Business Journal, a WFA news partner.

The Collin County city of <u>Anna</u> will get a new upscale apartment community, with a dolazy river and a resort-style pool shaped like Texas. Preliminary site work has started on The Quinn, a 317-unit, four-story apartment comp 125 S. Standridge Blvd.



Texas I Estate News / Texas Real Estate N More Regions and Sectors +



Texas-Shaped Swimming Pool to Cool Off Anna Renters

Work has started on The Quinn, a 317-unit, four story multifamily community in Anna will that will be home to a lary river and a pool shaped like Texas. The Dallas Business Journal reports that the project, Annu Village, developed by Beal Development, will be on five acres and will include notential restaurant retial and office spaces.

DALLAS BUSINESS JOURNAL

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In addition to the apartment complex, the five-acre site will be developed for restaurants, and other retail and office uses.



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Preliminary site work has started on The Quinn, a 317-unit, four-story apartment complex at 125 S. Standridge Blvd.

NexMetro and HighPark Communities



NexMetro Communities plans two additional build-for-rent communities in **DFW**

The company will soon open Avilla Boat Club in Fort Worth, a 107-home gated luxury rental home neighborhood.



shed: 9:31 AM CDT August 10, 20 ted: 9:31 AM CDT August 10, 202

FORT WORTH, Texas — Read <u>this story and more North Texas business news</u> from our partners at the Dallas Business Journal. Recently, the Anna City Council <u>cleared the way for a NexMetro Communities</u> build-for-rent residential and commercial mixed-use development on 65 acres of vacant land along U.S. Highway 75 in the fast-growing city.

The development will include 27 acres of future commercial developable land that will tailor to restaurants, local retail, medical offices, banks and other retail and services.

The development will also have a 24-acre residential cottage community built by Phoenix-based NexMetro consisting of 211 detached single-family and duplex units with private backyards and one to three bedrooms per unit.

DALLAS BUSINESS JOURNAL

NexMetro Communities plans two additional build-for-rent communities in DFW



By Spencer Brewer – Staff Writer, Dallas Business Journal Aug 8, 2023

NexMetro Communities has continued its growth streak in DFW, closing escrow on two sites in Anna and Cleburne within the last month.

The luxury build-for-rent firm has rolled out a slate of projects in North Texas. Since opening its first DFW development, NexMetro has undertaken 3,000 homes locally, including those already built and currently under construction.

"Consumers are increasingly choosing to rent but don't want to sacrifice the lifestyle of a home that they've worked to achieve," Steve Fritzer, managing director for NexMetro's DFW Division, said in a prepared statement. "We continue to see considerable demand in submarkets across Dallas and Fort Worth for our best of both works lifestyle offering."

The Pallas Morning News

Two big rental communities are on the way in Anna

The developments near U.S. Highway 75 include apartments and rental homes



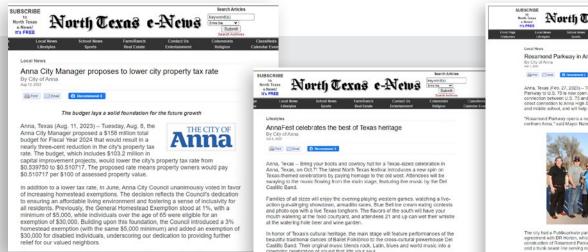
Dallas-ba ent in Anna called Southsate (Contrib ted / HighPark Can

l prime properties north of McKinney in Anna with plans to

n U.S. Highway 75 south of White Street. Earlier this year, Anna ıst side of the highway for mixed-use development. lers NexMetro Communities and HighPark Capital this month tes to construct two rental projects

plans to build a 312-unit apartment community on its site that will hPark is finishing a 284-unit apartment development in nearby mhouse 121. The property firm has other rental projects on the Weatherford.

North Texas e-News



In honor of Texas's cultural heritage, the main stage will feature performances of the beautiful traditional dances of Bailet Fokkinco to the cross-cultural powerhouse Del Castilio Band. Their original music blends rock, Latin, blues and world music into a cinematic celetoration of sound that lifts your soul.





Rosamond Parkway in Anna opens for access

nna, Texas (Feb. 27, 2023) – The City of Anna is excited to announce Rosamond ariway to U.S. 75 is now coper. The toacway serves as a critical EastWest needcon between U.S. 75 and 3L.S. 51 in orbitmer Mark. Additionally, its provides a text connection to the Anna High School, improves staffic circulation at the high school of middle school, and will help relicie congestion at 17M. 456.

ond Parkway opens a new chapter of opportunity for future devel in Anna," said Mayor Nate Pike. "I can't wait to see what the future



construction of Rosamond Par and a trunk sewer line serving

"Private-Public partnerships like this help provide essential infrastructure for the city without additional burden on our neighbors' taxes—a goal we always strive to achieve, " asid Greg Peters, Interim Assistant City Manager.

Awards & Honors

Anna Marketing Video





Web-Based Production: Short Form Web Video (Government)

Gold Award



Tradeshow Booth and Banners



Have a population?

1 22

Anna *EDC

Gold Award

Anna sav Anna says "YES" Anna Anna 邏 讔



THERMEST

CREATIVE AWARDS

Have an

ideal location?

"Anna Says 'YES" Campaign











Major Milestones/New Business Openings

FY23 Q

OCTOBER 2022

Grand Liquor Store

Sydoni Skincare and **Beauty Supply**

Pizza Hut

Nanda's Tex Mex Restaurant

Fuzzy's Taco

Spark Life Chiropractic

NOVEMBER 2022

AISD Indoor Multipurpose Facility Dollar General Cloud 9 Smoke Shop

DECEMBER 2022

Dairy Queen

JANUARY 2023

Popeyes Qualgear Jersey Mike's Acai Bowlz Artistic Cutz

FEBRUARY 2023

Chilis **Beyond Beauty** Popeyes Jersey Mike's

MARCH 2023

Magnet Realty

APRIL 2023

Deborah Fisher, MD Cantina Lime Restaurant

MAY 2023 Cold Stone Creamery

Hot Worx

JUNE 2023

Lamar National Bank Caliber Collison

FY23 Q2 FY23 Q3 FY23 Q4

JULY 2023

Brakes Plus

Tri-County Air Care

Clemons Creek Middle School

AUGUST 2023

Tropical Illusion Tanning

Rainbow Dancing Company

Kumon Math & Learning Center of Anna

SEPTEMBER 2023

Three Nations Brewery Life Storage Paw of the family NTX MMA Parmore Anna Senior Living La Chiquilla Michoacana

FY 2024 Priorities

Recruit additional industrial and primary job projects

Continue implementation of the Downtown **Master Plan**

Attract additional medical projects

Design the Interurban Pedestrian Street project

Identify other industrial land

Continue implementation of an aggressive marketing strategy

Attract retail, restaurant, and entertainment projects



opportunityannatx.com